



**DEFENSE LOGISTICS AGENCY**  
**DEFENSE CONTRACT MANAGEMENT COMMAND**  
8725 JOHN J. KINGMAN ROAD, SUITE 2533  
FT. BELVOIR, VIRGINIA 22060-6221



IN REPLY  
REFER TO

AQOD

JAN 15 1997

MEMORANDUM FOR: DISTRIBUTION

SUBJECT: Negotiation of Comprehensive Small Business Subcontracting Plans

In July 1996, the Air Force's Aeronautical Systems Center (ASC) extended its delegation to the Defense Contract Management Command (DCMC) to negotiate FY 1997 and FY 1998 comprehensive small business subcontracting plans for the 17 contractors listed in attachment 1. Subsequently, cognizant Administrative Contracting Officers (ACOs) solicited proposals from the participants for the FY 1997 plans and initiated actions to review, negotiate, and approve the plans.

We now need to determine if the cognizant ACOs, working in combination with the DCMC Small and Disadvantaged Business Utilization Specialists, have completed the following required actions pertaining to each of the contractors:

- a. Review, negotiate, and approve the FY 1997 comprehensive subcontracting plans.
- b. Distribute copies of the approved plans to the Small and Disadvantaged Business Utilization offices of the Department of Defense (DoD), Department of the Air Force, ASC, and cognizant DCMC offices.
- c. Issue comprehensive change orders which substitute the approved plans for the 1996 plans.
- d. Ensure that copies of the modifications are provided to cognizant buying offices.

The District Operations focal points are requested to advise Headquarters, DCMC (ATTN: Mr. Don Reiter/AQOD) of the status of these actions by January 31, 1997. When the plans are negotiated and distributed, the District focal points should notify the designated Army and Navy contracting activities for this test program and request that they give the information the widest possible dissemination within their services.

Based on the review of the participating contractors' performance under the plans, conducted by the DCMC Small and Disadvantaged Business Utilization Specialists, cognizant ACOs should ensure that review findings are documented, coordinated



internally, and distributed to the organizations set forth in b. above no later than November 15, 1997. During the review of the contractors' performance, DCMC Small and Disadvantaged Business Utilization Specialists should determine whether each contractor has met its comprehensive subcontracting goals. If the goals have not been met, the Small Business Specialists should determine whether there is any indication that the contractors failed to make a good faith effort and notify the ACOs. If the contractors failed to make a good faith effort, the ACOs, with ASC/PK and ASC/BC involvement, should take appropriate action.

The focal points for this action are listed in attachment 2. If you have any questions, please contact your District focal point; the Headquarters DCMC focal point; or the DCMC liaison to ASC. This memorandum has been coordinated with Headquarters, Defense Logistics Agency, Office of Small and Disadvantaged Business Utilization (DDAS).

  
JILL E. PETTIBONE  
Executive Director  
Contract Management Policy

Attachments

cc:

DDAS

Focal Points

DISTRIBUTION:

COMMANDERS:

DCMDE  
DCMDW  
DCMDI  
DCMC BOEING SEATTLE  
DCMC BOSTON - TEXTRON DEFENSE SYSTEMS  
DCMC CHICAGO  
DCMC GE AIRCRAFT ENGINES CINCINNATI  
DCMC HAMILTON STANDARD  
DCMC HUGHES LA  
DCMC HUGHES TUCSON  
DCMC LOCKHEED MARTIN MARIETTA  
DCMC LOCKHEED MARTIN ORLANDO  
DCMC MCDONNELL DOUGLAS LONG BEACH  
DCMC MCDONNELL DOUGLAS ST. LOUIS  
DCMC ORLANDO  
DCMC PRATT & WHITNEY WEST PALM BEACH  
DCMC RAYTHEON  
DCMC SIKORSKY AIRCRAFT

CONTRACTORS SUBMITTING COMPREHENSIVE SMALL BUSINESS  
SUBCONTRACTING PLANS

*Defense Contract Management District East:*

Sikorsky Aircraft Corp., Stratford, CT.  
Textron Systems Division, Wilmington, MA  
Hamilton Standard, Division of UTC, Windsor Locks, CT  
Raytheon Electronic, Systems Division, Bedford, MA  
Pratt & Whitney, West Palm Beach, FL  
Lockheed Martin Information Systems, Orlando, FL  
Harris Corporation, Melbourne, FL  
GE Aircraft Engines, Evendale, OH  
Lockheed Martin Electronics and Missiles, Orlando, FL  
Lockheed Martin Aeronautical Systems, Marietta, GA

*Defense Contract Management District West:*

Hughes Aircraft Co., Los Angeles, CA  
Hughes Missile Co., Tucson, AZ  
McDonnell Douglas Aerospace, St. Louis, MO  
McDonnell Douglas Aerospace, Transport Acraft & Acraft Engr Corp., Long Beach, CA  
Northrop Grumman, Rolling Meadows, IL  
Boeing Defense & Space Gp, Seattle, WA  
The Boeing Company, Seattle, WA

## **COMPREHENSIVE SUBCONTRACTING PLAN FOCAL POINTS**

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